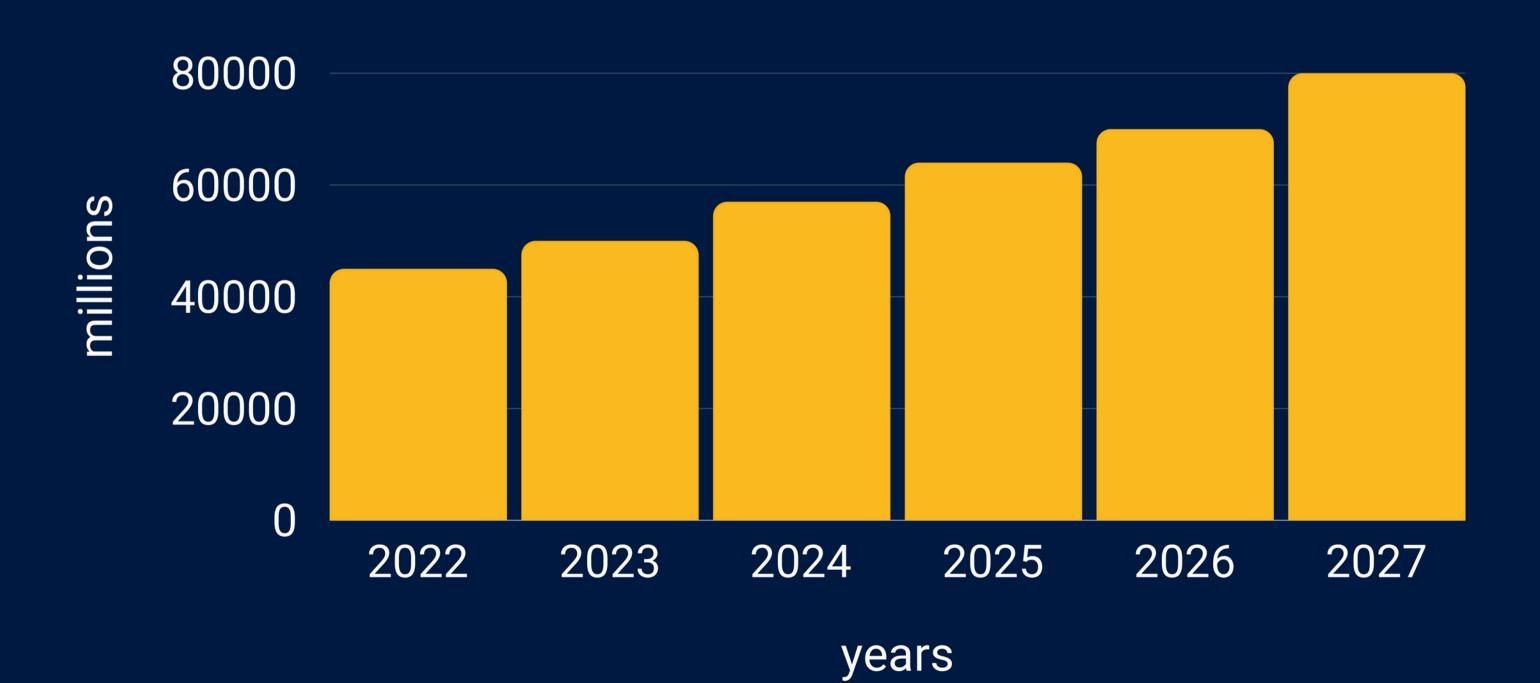


# THE HEALTHCARE IT MARKET IN EUROPE ANNUAL GROWTH OF 16%



**SOURCE** 



#### THE PROBLEM

• Doctors spend 50% of their time on paperwork.

• Inaccurate and incomplete patient records.

• Less time for direct patient care.





#### AS A RESULT

The total economic burden of medical errors and adverse effects in the EU, resulting from doctor-related mistakes, is estimated to range between €2.82 billion and €84.61 billion per year.

Globally, the World Health
Organization (WHO) reports that
2.6 million people die annually
due to unsafe healthcare.





#### THE SOLUTION

#### **DANA ASSIST**

Less Routine, More Medicine

Real-Time Al Support: Instant medical insights and clinical guidance.

Access to Medical Databases: Integrated with PubMed, UpToDate for accurate decision-making.

Comprehensive Patient Records: Organized, error-free documentation.



Drug Compatibility Checks:Al-driven safety verification.

Voice-to-Text Automation: Faster, hands-free medical documentation.

☐ Secure Data Exchange:Safe communication between healthcare providers.







#### PRODUCT FEATURES

- Al Medical Assistant: Real-time data and support.
- Comprehensive Records: Patient history management.
- Drug Compatibility: Al-driven checks.
- Voice-to-Text: Efficient documentation.
- Secure Communication: Safe data sharing.





### ADVANTAGES OVER COMPETITORS

Competitive Edge: Partnership with Universidad de Miguel Hernández boosts our Al capabilities with advanced research.



Market Specificity: Unique tailored for the Spanish healthcare market with international expansion potential.

**Al Advantage:** Uses Al to enhance and analyze data, offering deeper insights and better outcomes.



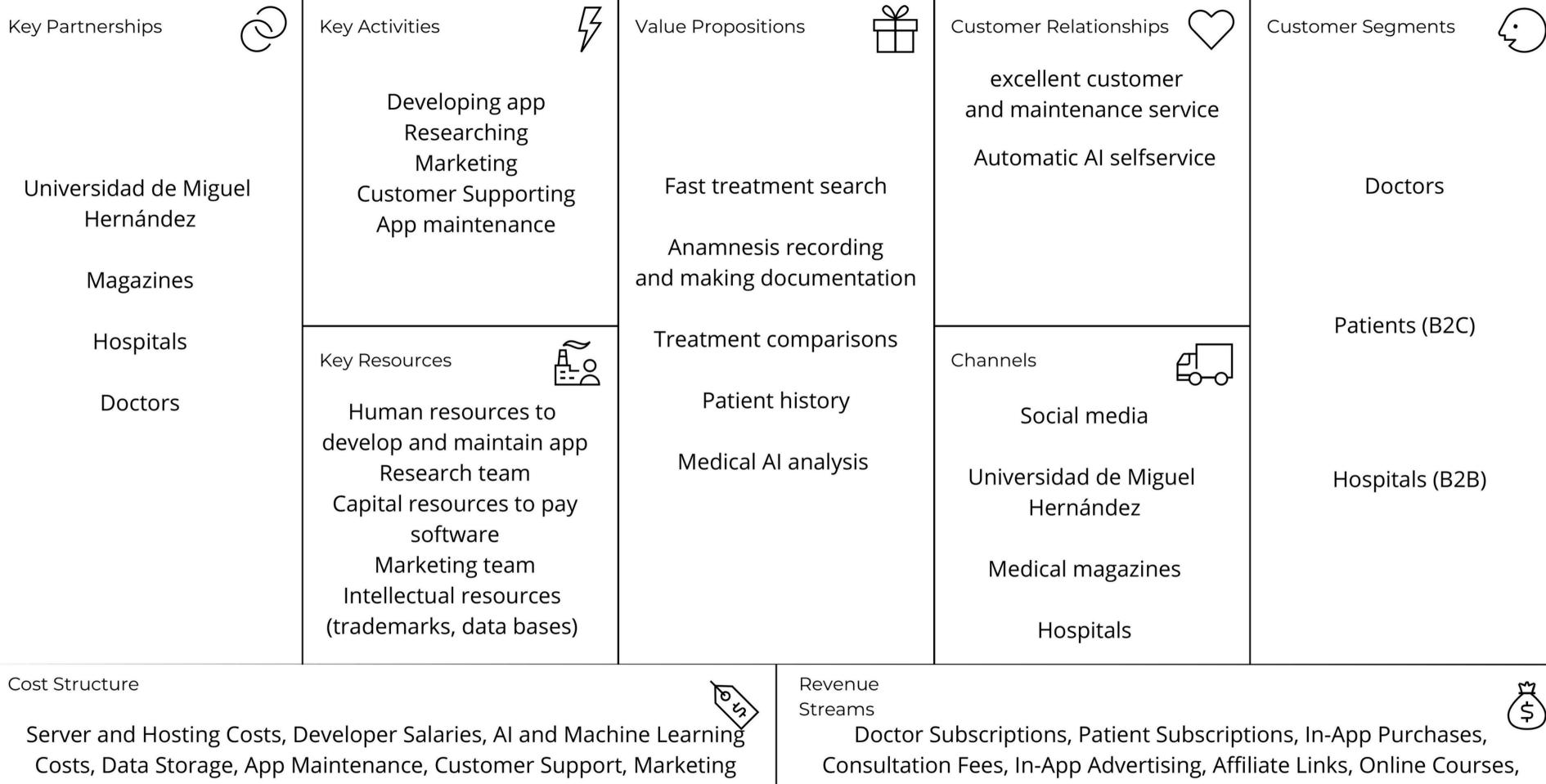


#### TARGET AUDIENCE

**B2C:** Doctors and patients

**B2B:** Hospitals, clinics, private practices, telehealth providers.





Costs, Data Storage, App Maintenance, Customer Support, Marketing and Advertising, Legal and Compliance, Research and Development, Third-Party API Fees, *Office Space and Utilities*, Content Creation, User Training Programs, Quality Assurance Testing, Cybersecurity Measures.

Doctor Subscriptions, Patient Subscriptions, In-App Purchases, Consultation Fees, In-App Advertising, Affiliate Links, Online Courses, Priority Support, Custom Solutions, Sponsorship, Data Analytics Services, API Access Fees, Medical Content Licensing, White-Label Partnerships, and Research and Development Grants.



### FINANCIAL ESTIMATIONS FOR B2B STRATEGY

Market Size: 24,500 hospitals & clinics, 2M doctors, 740M people.

Adoption Goals:

Year 1: 2% (~490 clinics & hospitals)

Year 3: 10% (~2,450 clinics & hospitals)

Pricing:

Hospital Subscription: €100,000/year

Clinic Subscription: €10,000/year

Projected Revenue (B2B):

Year 1: €13.5M

Year 3: €67.5M





#### FINANCIAL ESTIMATIONS FOR B2C STRATEGY

- Adoption Goals:
  - Year 1: 1% of doctors & 0.2% of patients
  - Year 3: 5% of doctors & 1% of patients
- Pricing:
  - Doctor Subscription: €500/year
  - Patient Subscription: €100/year
- Projected Revenue (B2C):
  - Year 1: €48M
  - Year 3: €242M

#### Total Projected Revenue:

- Year 1: €61.5M
- Year 3: €309.5M





## OUR MISSION AND SOCIAL IMPACT

- Global Mission: Improving healthcare in Spain and underserved regions worldwide.
- Target Areas: Focus on African and developing countries supported by the Red Cross and UN.
- Telemedicine: Connecting patients in these regions with qualified doctors to promote global health equality.





### TEAM



Vicente Francisco Gil Guillén

Associate Professor. Department of Clinical Medicine at the (UMH)



Bohdan Isaiev

Dana Assist founder & CEO, doctor



Domingo Orozco Beltrán

Vice-Rector of Research at the Miguel Hernández University (UMH) of Elche



# TEAM



Pavel Grinchenko
CTO and
Backend developer



Andrii Shpak
Co-founder &
Product Manager



Pavel Malandiy
Front-end developer



Dmytro Vysotskyi
Product designer



#### OUR COMMITMENT AND PROGRESS

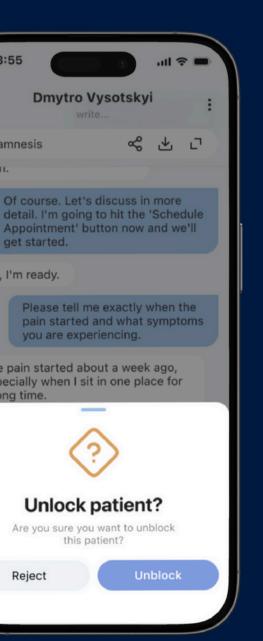
We have dedicated €160,000 to the noble quest of reshaping healthcare through Dana Assist.

Presently: Our medical neural network has taken flight, with an initial €10,000 already pledged.

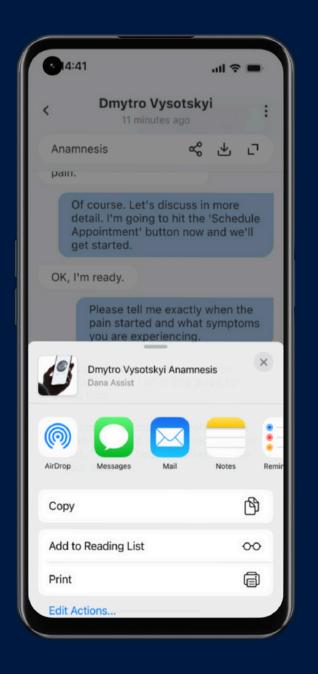
In the Coming Year: We shall weave together a cohesive, Al-driven medical network, destined to establish a groundbreaking benchmark for efficiency and accessibility worldwide.

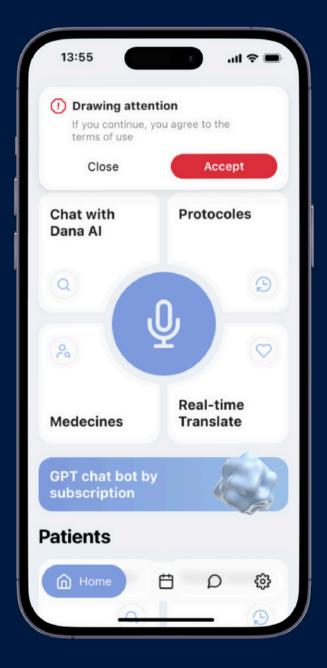


# OUR COMMITMENT AND PROGRESS

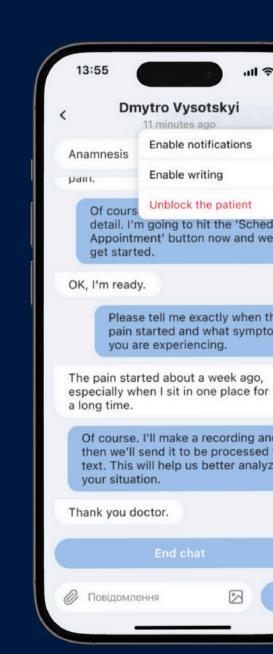














Al has already transformed the lives of billions and will continue to revolutionize our world — consider being a part of this incredible journey.

dana-assist.com